

Team Censeo

Team Censeo Brings extensive experience supporting the Department of State (DOS), deep expertise across a full range of services and proprietary tools and frameworks. Our team is comprised of four award-winning consulting firms including:



An industry-leading strategy and operations consulting firm, Censeo specializes in (1) strategy and planning, (2) program management, (3) operational improvement, and (4) procurement and acquisition. We have extensive experience of federal expertise designing and executing large-scale organizational transformations across complex operating environments and diverse stakeholder groups.



Monterey provides technology and management consulting, including data analysis, program management, financial analysis, IV&V and technical assistance on large programs at the Department of Veterans Affairs (VA) and the US Air Force (USAF).



KMI brings 9 years of DOS experience within the Bureau of Human Resources and Consular Affairs (HR/EX). Support includes 14 projects ranging from project management, logistics, financial operations, IT solutions, cybersecurity, and human resources administration.



Tsymmetry brings 12 years of technology consulting at DOS, including ten projects and 125 DOS badged staff. In 2017, Tsymmetry was the "DOS Small Business of the Year" for IT support at the Bureau of International Narcotics and Law Enforcement Affairs, Air Wing (INL/A) Program, including 7 support overseas locations.

Department of State Program Management Support Services BPA

Our Capabilities



Extensive Experience Supporting the DOS with Deep Understanding of

- Strategic Priorities
- Processes and Policies
- Systems and Data
- Stakeholders and Organizations



Full Range of Services, with Expertise Including

- Strategic Planning
- Supply Chain & Logistics
- Financial Management
- Program Management
- Workforce Planning
- Cost Reduction & Business Case Development
- Support of Critical Acquisitions
- Supplier Performance Management
- Data Analytics
- Metrics Definition & Performance Measurement
- Complex IT support

Our Recent Experience at DOS Includes:

- Office of Acquisition Management (A/OPE/AQM)
- Office of Logistics Operations (A/LM/OPS)
- Office of Program Management & Policy (A/LM/PMP)
- Transportation & Travel Management Division (A/LM/OPS/TTM)
- Office of Overseas Protective Operations (DS/IP/OPO)
- Bureau of International Information Programs (R/IIP)
- Bureau of Information Resource Management, Business Management, and Planning (IRM/BMP)
- Bureau of International Narcotics and Law Enforcement Affairs, Office of Aviation (INL/A)
- The Bureau of International Security and Nonproliferation (T/ISN)
- Bureau of Human Resources, Executive Office (HR/EX)
- Bureau of Consular Affairs (CA)

Contract Information

Contract Number:

19AQM19A0279

Censeo Contact Information:

1776 I Street NW, 10th floor
Washington, DC 20006

(202) 296-0601

statedpt@censeoconsulting.com

Contracting Officer Contact Information:

Name: Robert Lindquist

Email: LindquistRA@state.gov

Phone: (954) 630-1283

BPA Scope of Services

- Strategy and Management Consulting
- Acquisition Management Support
- Integrated Business Program Support
- Logistics and Supply Chain Management
- Financial Management and Budgeting
- Program Management Support
- Information Technology Professional Services

Our Experts



Curt Cote, Program Manager

Curt Cote has more than 18 years of experience working across disciplines to help organizations develop innovative solutions for complex business problems.



Brian Lennon, Corporate Development

Brian Lennon has over 23 years of corporate development experience in the financial services and management consulting industries.



learn more at
censeoconsulting.com/dos-pmss-bpa/

Department of State Past Performance

Category Management Program Office Support

Office of Acquisition Management

- Developed the overall strategies, goals, and objectives for the program
- Crafted the program's operating model, governance approach, and metrics
- Implemented and managed the performance of dozens of projects within the program

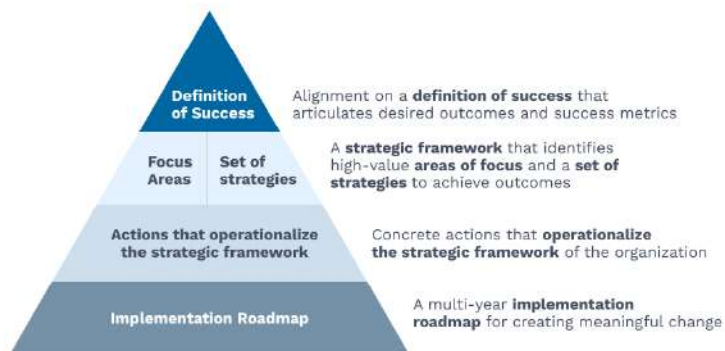
Cost Comparison for Database & Advanced Security Purchases



Strategic and Technology Planning

Bureau of International Security and Nonproliferation

- Conducted a functional assessment of the organization's mission, strategy, organizational structure, and responsibilities
- Assessed the mission and management maturity of the organization, and facilitated the organization in determining its optimal future state
- Identified and implemented more than 78 improvement recommendations

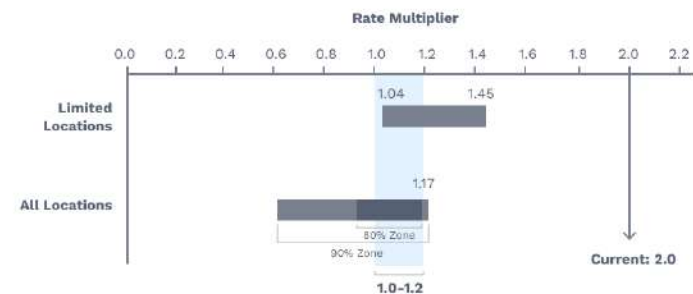


Transportation and Travel Management Financial Analysis

Office of Logistics Management

- Analyzed the historical interplay between TTM's fee structure and the volume of activities it performed each year
- Projected the most likely volumes across the four services areas provided by TTM at various fee structures
- Developed new approaches and tools to improve forecast accuracy

Optimized FEE Structure



Workforce Planning and Organization Design

Bureau of Diplomatic Security

- Analyzed the organizations changing workforce needs, and identified the organization's optimal headcount
- Developed an organization structure to improve agility, accountability, and clarity
- Identified the financial impact of organizational changes, and building business cases to gain executive support

